

PERSONAL INFORMATION



Dražen Žgaljić

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zgaljic@pfri.hr

Sex Male | Date of birth 13/08/1977 | Nationality Croatian

WORK EXPERIENCE

2013 - ongoing

Director

Logoteam d.o.o. www.logoteam.hr

- R&D projects financed from national and EU funds
- Feasibility studies with CBA
- Development and implementation of projects financed from EU funds in fields of transportation, culture, tourism etc.

Business or sector Consultancy

2016 - ongoing

Assistant Professor

Pomorski fakultet Sveučilišta u Rijeci (eng. *Faculty of Maritime Studies, University of Rijeka*)
www.pfri.hr

- Lecturer in Port management, Traffic System, Maritime and Traffic Policy and Project Management

Business or sector Higher education

2008 – 2016

Director

Klaster intermodalnog prijevoza (eng. *Intermodal Transport Cluster*) www.shortsea.hr

- General management including human resources management and definition and execution of business and financial plans
- Promotion of intermodal transport system in Croatia and regional transport corridors
- R&D projects for entire transport system in Croatia financed from national and EU funds
- Assessment and evaluation of project proposals for all Croatian Port Authorities
- Development and implementation of transport supporting IT systems used for voyage planning, tracking and tracing of cargo, electronic data interchange for crew/passenger, cargo and transport unit data
- Promotion and project implementation support to entire Croatian transport sector regarding EU funded projects
- Transport analysis, bottlenecks and missing links identification for Croatian transport sector
- Market analysis and transport strategies including financial plans
- Development and implementation of projects financed from national and EU funds in the transport sector

Business or sector Multimodality and intermodality, development of transport system

2004-2008

Project Manager

Centar za razvoj unutarnje plovidbe d.o.o. (eng. *Inland Navigation Development Centre Ltd.*)
www.crup.hr

- Researcher / expert responsible for development of inland waterway navigation in Croatia
- Project Manager responsible for development projects financed from national and EU funds
- Development of River Information Services (RIS)

Business or sector Development of inland waterway navigation

EDUCATION AND TRAINING

2009 - 2014

Doctor of Philosophy (PhD)

University of Rijeka, Faculty of Maritime Studies - Croatia

- Scientific field: Traffic technology and transport
- Doctoral thesis: Motorways of the Sea system models in function of intermodal transport development

1996 - 2002 Bachelor of Science (BSc)

University of Rijeka, Faculty of Maritime Studies - Croatia

- Scientific field: Traffic technology and transport
- Nautics

1992 - 1996 Technician in Information Technologies

Electro technical engineering-Secondary education, Rijeka, Croatia

2012 Short Sea Shipping and Motorways of the Sea (certificate)

TRANSPORTNET – The University Network for Transport Education & Research, Genoa, Italy

2012 Certified Shortsea Logistics - certificate

Escuela Europea de Short Sea Shipping, Barcelona, Spain

- MoS Europe Course – “Green Going Blue in Europe”

PERSONAL SKILLS

Mother tongue(s) Croatian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
Replace with name of language certificate. Enter level if known.					

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user
[Common European Framework of Reference for Languages](#)

Communication skills ▪ Good communication skills gained through my international experience

Organisational / managerial skills ▪ Experience and knowledge on team leading and management; project manager, scientific and research projects;

Job-related skills

- Project Cycle Management (PCM) knowledge (lecturer on workshops and courses)
- Relevant experience in public procurement (certificate)
- Project manager and researcher skills (EU funded projects – PHARE, IPA Adriatic, IPA MED, IPA SEE, Marco Polo II, scientific project (Ministry of Science, Education and Sport), R&D project (Ministry of Maritime Affairs, Transport and Infrastructure)
- Author of over 70 development projects in transport, education, promotion, social integration, culture and tourism sector applied and implemented at various EU programmes (FP7, IPA Adriatic, IPA SEE, Interreg MED, Marco Polo II, IPA HR-SLO, IPA HR-BIH, IPA HR-CG, IPA HR-SR, PHARE/CARDS, etc.)
- Evaluator for Ports and Motorways of the Sea in Connecting European Facilities (CEF) Call for proposals
- Analysis of Motorways of the Sea transport system to the smallest detail and identification of each particular element related to infrastructure, superstructure and organisation (including administration) in order to define success criteria;
- Modelling development of national and regional port systems in respect to development of sustainable Motorways of the Sea services tested on Adriatic region;
- Evaluator of functionality and utilisation of Port Community System (PCS) in Port of Ploče (Croatia) – June-July 2013;
- Promotion methodology (7 years of transport promotion campaign)

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Levels: Basic user - Independent user - Proficient user
[Digital competences - Self-assessment grid](#)

Technician in Information Technologies – Secondary education

Driving licence B

ADDITIONAL INFORMATION

Publications 15 scientific papers on development of multimodal transport infrastructure, multimodal transport system, Motorways of the Sea, ecology and security in transportation, etc.

Projects

Country	Date from - Date to
Europe	03/2015 – on going External evaluator of project proposals applied on Connecting European Facilities (CEF) Call for proposals 2014 – Ports and Motorways of the Sea <i>Specific experience:</i> in-depth analysis of TEN-T guidelines, CEF Regulation and specific objectives and priorities of the Call for proposals, evaluation of the project proposals on EU range, in detail analysis understanding on entire documentations (Feasibility studies, Cost-Benefit Analysis, project technical documentation, EU Added value, etc.)
Croatia	11/2015 – on going

	<p>Review of Croatian Transport Strategy – Local Expert for Maritime Transport and Ports</p> <p><i>Specific experience:</i> data analysis, strategic overview, prioritisation of identified objectives, regional development, analysis of transport strategic documents in EU</p>
Croatia	<p>09/2015 – on going</p> <p>Technical support to Ministry of Transport, Maritime Affairs and Infrastructure in preparation of National concept for development of county and local level ports</p> <p><i>Specific experience:</i> in-depth analysis maritime sector and state of the county and local ports in Croatia, preparation of ToR and tender procedure, following implementation</p>
Croatia, Adriatic region	<p>08/2008 – 11/2009</p> <p>Liner database expert on CARDS/PHARE 2006 “ADRIATIC3S”:</p> <p><i>Specific experience:</i> data collecting and analysis, Short Sea Shipping development within Adriatic region, liner database development</p>
Croatia, Western Balkan	<p>05/2007-09/2008</p> <p>Researcher on Croatian strategic project: “Strategy of Intermodal Transport System Development and Intermodal Centres Network in Croatia” funded by Croatian Ministry of Sea, Transport and Infrastructure.</p> <p><i>Specific experience:</i> maritime transport volume analysis, maritime transport development prognosis</p>
Europe, Adriatic, Croatia	<p>10/2008 – 01/2014</p> <p>Analysis of Motorways of the Sea transport system to the smallest detail and identification of each particular element related to infrastructure, superstructure and organisation (including administration) in order to define success criteria.</p> <p><i>Specific experience:</i> work within doctoral study and thesis, scientific methodology, identification of success criteria for development of Motorways of the Sea system and services</p>
Europe, Adriatic, Croatia	<p>10/2008 – 01/2014</p> <p>Modelling development of national and regional port systems in respect to development of sustainable Motorways of the Sea services tested on Adriatic region.</p> <p><i>Specific experience:</i> work within doctoral study and thesis, scientific methodology, Multi-Criterial Analysis using PROMETHEE method, diversification of ports system elements in respect to Motorways of the Sea services, prioritization of ports on national and regional basis as a decision tool for national governments (in respect to achieving sustainability of MoS system)</p>
Croatia	<p>06/2010 – 11/2011</p> <p>Researcher on Croatian research project “Quantitative methods in function of optimal management of maritime system”</p> <p><i>Specific experience:</i> transport, economy and science development correlation research, transport data for all modes in Croatia collecting, modelling of Intermodal Transport Development Plan for Adriatic region</p>
Croatia, Adriatic region	<p>03/2011 – 02/2014</p> <p>Project Manager and researcher on IPA Adriatic project “AdriaticMoS” regarding development of Motorways of the Sea Master Plan for Adriatic region</p> <p><i>Specific experience:</i> data collecting and analysis of entire regional transport system, identification of criteria and factors for sustainable MoS services, modelling of MoS implementation scenarios, multi-criteria analysis, cost-benefit analysis, environmental impact assessment</p>

Croatia, Adriatic region	<p>02/2011 – 01/2014</p> <p>Project Manager and researcher on IPA Adriatic project ADRIMOB (“Sustainable coast MOBility in the ADRIatic area”) regarding development of Passenger Multimodal Strategy for Adriatic region</p> <p><i>Specific experience:</i> data collecting and analysis of passenger transport infrastructure and passenger needs, modelling of development strategy, development and analysis of new Adriatic passenger ship lines,</p>
Croatia, Adriatic region	<p>11/2012 – 06/2015</p> <p>Project Manager, WP leader and researcher on IPA Adriatic project “INTERMODADRIA” regarding development of Short Sea Shipping (SSS) Action Plan for Adriatic region</p> <p><i>Specific experience:</i> data collecting and analysis of entire regional transport system, modelling of SSS and container transport implementation scenarios, multi-criteria analysis</p>
Croatia, South East Europe	<p>07/2012 – 06/2014</p> <p>Project Manager, WP leader and researcher on IPA South East Europe project “ADB multiplatform” regarding development of co-modal transport corridor between Adriatic Sea and Black Sea</p> <p><i>Specific experience:</i> data collecting and analysis of entire regional transport system, modelling and development of regional promotion campaign, establishment of Multimodal Development Centres in SEE countries, analysis and development of regional ITS system for transport planning and T&T of cargo, market analysis, strategic definition of co-modal system in Adriatic-Black Sea corridor</p>
Croatia, Mediterranean area	<p>11/2012 – 12/2015</p> <p>Project Manager, WP leader and researcher on IPA Mediterranean project “MEDNET” regarding development of Mediterranean Port Network for harmonisation of ports customs procedures</p> <p><i>Specific experience:</i> data collecting and analysis of ports customs procedures in Mediterranean area, establishment of MEDNET Observatory, leading of regional committee</p>
Croatia, Europe	<p>11/2012 – 12/2015</p> <p>Project Manager and researcher on Marco Polo II project “ESN, the way forward” regarding promotion of Short Sea Shipping in Europe</p> <p><i>Specific experience:</i> development and implementation of promotion actions and campaign in Europe, market observation regarding “negative transport modal shift” caused by political decisions</p>
Croatia	<p>06/2013 – 07/2013</p> <p>Evaluator of functionality and utilisation of Port Community System (PCS) in Port of Ploče (Croatia)</p> <p><i>Specific experience:</i> elaborating all functionalities of Port Community system, survey of utility of the system among stakeholders</p>
Croatia, Danube region	<p>06/2014 – 09/2014</p> <p>Expert researcher for modelling port waste management system for inland waterways transportation within CO-WANDA project (FP7) –Vukovar Port Authority.</p> <p><i>Specific experience:</i> modelling port waste management system (WMS), national and EU policy overview regarding WMS, analysis of pros and cons of EU vignette system for Croatia, recommendation of scenarios for Croatia</p>
Croatia, Danube region	<p>04/2004 – 12/2007</p> <p>Member of development group on national project “Croatian River Information Services” (CRORIS)</p> <p><i>Specific experience:</i> research on system demands, user/stakeholders needs, inland waterways system</p>

	requirements and processes, development of the AIS system, test and implementation of the system, connecting to other national River Information Services
Croatia, Western Balkan	12/ 2006 – 03/2007 Researcher on project „Pre-Feasibility Study for Rehabilitation and Development of the Sava River Waterway” <i>Specific experience:</i> elaborating National Action Plan on river infrastructure based on Inland Waterway Transport Development Strategy
Croatia, Adriatic region	04/2008 – on-going Project Manager and researcher on national funded project "Bottleneck Exercise" <i>Specific experience:</i> organisation of all transport stakeholders in Croatia in identification and solving of problems related to administration, operational or policy that obstruct functioning and development of transport system, identification of problems, analysis, finding solutions and organisation of problems solving
Croatia, Hungary	03/2006 – 03/2008 Researcher on INTERREG IIIb project CB-RIS regarding development cross-border River Information Services <i>Specific experience:</i> research on system demands, user/stakeholders needs, inland waterways cross-border processes, test and implementation of cross-border RIS system
Croatia, Hungary	08/2006 – 01/2008 Researcher on INTERREG IIIb project DRAVIS regarding development cross-border River Information Services <i>Specific experience:</i> disaster management, regional databases, research on system demands, user/stakeholders needs, GIS maps
Croatia, Europe	11/2005 – 11/2007 Researcher on FP6 project “Utilisation of GALILEO within the Maritime User Community” (MarUSE) focused on introducing EGNOS and Galileo in the maritime and inland waterway domain. <i>Specific experience:</i> research on EGNOS, satellite systems
Croatia, Europe	03/2004 – 02/2006 Researcher on FP6 project “Maritime Galileo” (MarGAL) focused on improvement of satellite positioning in the field of inland navigation. <i>Specific experience:</i> research on inland waterways transport characteristics and demands, satellite systems
Croatia, Europe	09/2002 – 08/2005 Researcher on FP5 project COMPRIS focused on pan-European standardisation and harmonisation of River Information Services (RIS). <i>Specific experience:</i> development of RIS applications for governmental and commercial use and test at the RIS test centre